

# CITY OF TURLOCK

*February 26, 2019*

## Budget Workshop

Fiscal Year 2018/2019 Mid-Year Budget Review

### GENERAL FUND:

- General Fund Revenues & Expenditures
  - Sales Tax Current and Past
- \*General Fund Reserve Status & History\*





# CITY OF TURLOCK

July 1, 2018 to December 31, 2018

## GENERAL FUND

FISCAL YEAR 2018/2019 - SUMMARY BY DEPARTMENT



### SUMMARY OF REVENUE & EXPENDITURES BY DEPARTMENT

<b>Fund 110 - General Fund</b>						
<b>REVENUE</b>	<b>Adopted Budget</b>	<b>Budget Amendments</b>	<b>Amended Budget</b>	<b>Actual @ 6 MONTHS</b>	<b>Budget 50% (Over) / Under</b>	<b>% Used/ Rec'd</b>
Property Taxes	11,530,300	0	11,530,300	6,501,614	(736,464)	
Sales Tax	15,438,500	0	15,438,500	6,097,661	1,621,589	
RPTTF Distributions (Other Prop Taxes)	468,600	0	468,600	482,091	(247,791)	
Franchise Fees	2,888,500	0	2,888,500	1,163,405	280,845	
Hotel/Motel Taxes	1,147,700	0	1,147,700	503,676	70,174	
Business License	804,600	0	804,600	373,050	29,250	
Other Revenue	332,100	0	332,100	5,104	160,946	
Dept 10 - Administration	2,737,549	14,604	2,752,153	1,223,990	152,087	
Dept 20 - Police	1,613,560	0	1,613,560	606,460	200,320	
Dept 30 - Fire	685,000	40,000	725,000	269,439	93,061	
Dept 40 - Development Services	158,050	0	158,050	110,978	(31,953)	
Dept 50 - Municipal Services	31,500	0	31,500	14,813	937	
Dept 60 - Parks	103,400	0	103,400	6,311	45,389	
Dept 61 - Recreation	1,434,050	0	1,434,050	771,561	(54,536)	
<b>TOTAL REVENUE</b>	<b>39,373,409</b>	<b>54,604</b>	<b>39,428,013</b>	<b>18,130,152</b>	<b>1,583,854</b>	<b>46%</b>
<b>EXPENDITURES</b>						
Administration Totals	5,088,118	758,957	5,847,075	2,795,506	128,032	
Police Totals	20,198,044	2,110,262	22,308,306	10,416,518	737,635	
Fire Totals	10,209,416	721,783	10,931,199	5,999,926	(534,327) *	
Development Services Totals	933,121	99,687	1,032,808	306,735	209,669	
Municipal Services Totals	396,918	11,166	408,084	177,714	26,328	
Parks Totals	1,025,469	72,648	1,098,117	511,845	37,214	
Recreation Totals	1,591,178	85,022	1,676,200	755,882	82,218	
<b>TOTAL EXPENDITURES</b>	<b>39,442,264</b>	<b>3,859,525</b>	<b>43,301,789</b>	<b>20,964,126</b>	<b>686,769</b>	<b>48%</b>
* \$364K is FEMA OT that will be reimbursed				Add back FEMA OT:	364,000	
				Total under:	<u>1,050,769</u>	
<b>Fund 110 - General Fund Totals</b>						
<b>REVENUE TOTALS</b>	<b>39,373,409</b>	<b>54,604</b>	<b>39,428,013</b>			
<b>EXPENSE TOTALS</b>	<b>39,442,264</b>	<b>3,859,525</b>	<b>43,301,789</b>			
<b>Fund 110 - General Fund Totals</b>	<b>(68,855)</b>	<b>(3,804,921)</b>	<b>(3,873,776)</b>			



# CITY OF TURLOCK

## Attachment A

### FY 18-19 BUDGET AMENDMENTS AT 2/12/19



Resolution	Resolution Date	Description	Net Effect to the General Fund Reserve
Resolution 2018-074	3/27/18	Addition of 3 Firefighters	\$ (335,332.00)
Resolution 2018-098	4/24/18	Mid-Cycle Budget Review - FY 17-18 & FY 18-19: Includes the addition of 4 Police Officers (plus required equipment) and 2 Dispatchers	\$ (690,796.00)
Resolution 2018-112	5/8/18	Mid-Cycle Budget Review - FY 17-18 & FY 18-19: Includes \$338,312 for the Motorola radio system lease (bal of \$70,153 refer to Reso 2018-112)	\$ (408,465.00)
Resolution 2018-113	5/8/18	Mid-Cycle Budget Review - FY 17-18 & FY 18-19: Includes \$115,000 for capital projects at the Columbia Pool, Senior Center and Rotary Park	\$ (184,346.00)
Resolution 2018-146	6/12/18	Human Resources Temporary Employment Services	\$ (40,000.00)
Resolution 2018-176	6/26/18	Maze & Associates Audit Services/Department Reimbursements	\$ 2,770.00
Resolution 2018-188	6/26/18	Effect of 2017 Negotiations-TAPO/ TMAPS (\$255K). TCEA, Management & Confidential (\$55K)	\$ (310,486.00)
Resolution 2018-190	6/26/18	Turlock Associated Police Officers MOU 7/1/18-6/30/19	\$ (856,609.00)
Resolution 2018-198	7/10/18	Turlock Management Assoc.-Public Safety MOU 7/1/18-6/30/19	\$ (222,842.00)
Resolution 2018-199	7/10/18	National Night Out Street Closure Permit Fees	\$ (520.00)
Resolution 2018-205	7/24/18	Fire FLSA Settlement	\$ (247,049.00)
Resolution 2018-223	8/14/18	Liability Insurance for the Turlock Municipal Airport	\$ (2,223.00)
Resolution 2018-234	8/14/18	Re-appropriation of City Clerk's Conferences funding	\$ (922.00)
Resolution 2018-244	8/14/18	Confidential Group MOU 7/1/18-6/30/19	\$ (41,407.00)
Resolution 2018-248	9/11/18	GIS Study	\$ (15,905.00)
Resolution 2018-251	9/11/18	Re-appropriation for roof repairs at Fire Stations 2 and 3	\$ (7,800.00)
Resolution 2018-252	9/11/18	Re-appropriation for Executime Software (Revenue)	\$ 10,214.00
Resolution 2018-252	9/11/18	Re-appropriation for Executime Software (Expenses)	\$ (40,291.00)
Resolution 2018-286	10/9/18	Management Group MOU 7/1/18-6/30/19	\$ (131,056.00)
Resolution 2018-300	11/13/18	Community Pass Annual Subscription Fees	\$ (13,146.00)
Resolution 2018-318	11/27/18	FY 18-19 Labor Negotiations Legal Services	\$ (30,000.00)
Resolution 2018-322	11/27/18	TCEA MOU 7/1/18-6/30/19	\$ (171,959.00)
Resolution 2019-007	1/8/19	New World Software Maintenance	\$ (6,751.00)
Resolution 2019-021	1/22/19	FY 19-20 Labor Negotiations Legal Services	\$ (60,000.00)
<b>Public Safety</b>	<b>(\$3,079,379)</b>	80.9%	
<b>non-public safety</b>	<b>(\$725,542)</b>	19.1%	<b>\$ (3,804,921.00)</b>
		<b>Total on-going costs (highlighted in gray): \$3,188,302</b>	



# CITY OF TURLOCK



## General Fund Revenue Summary

Description	2012-13 Final	2013-14 Final	2014-15 Final	2015-16 Final	2016-17 Final	2017-18 Final (unaudited)	2018-19 Amended Budget	2018-19 Projected	Proposed Budget Amend
<b>Property taxes</b>	4,028,822	4,396,286	4,644,888	\$ 5,221,732	\$ 5,639,846	\$ 6,116,104	\$ 5,759,900	\$ 6,421,000	\$ 661,100
<b>Property tax in lieu</b>	4,329,945	4,522,430	5,033,758	\$ 5,466,624	\$ 5,939,491	\$ 6,265,189	\$ 6,239,000	\$ 6,575,000	\$ 336,000
<b>Sales taxes</b>	10,867,339	11,985,750	12,571,964	\$ 13,148,443	\$ 14,015,023	\$ 13,673,561	\$ 15,438,500	\$ 14,476,597	\$ (961,903)
<b>Franchise Fees/BL/ TOT</b>	3,455,155	3,598,208	3,927,403	\$ 4,198,271	\$ 4,479,829	\$ 4,598,491	\$ 4,848,300	\$ 4,848,300	\$ -
<b>Fines / Interest Income</b>	644,285	631,379	754,584	\$ 388,687	\$ 340,601	\$ 487,674	\$ 324,600	\$ 324,600	\$ -
<b>Administrative Support</b>	2,131,314	2,124,399	2,435,505	\$ 2,517,221	\$ 2,900,133	\$ 2,558,571	\$ 2,681,356	\$ 2,681,356	\$ -
<b>Property Sales</b>				\$ 2,610,987					\$ -
<b>Administrative Services</b>	92,022	32,158	33,325	\$ 159,815	\$ 155,552	\$ 126,304	\$ 70,797	\$ 70,797	\$ -
<b>Police</b>	1,585,188	1,578,049	1,630,989	\$ 1,611,935	\$ 1,549,796	\$ 1,562,565	\$ 1,613,560	\$ 1,613,560	\$ -
<b>Fire</b>	289,334	473,613	637,056	\$ 718,869	\$ 742,452	\$ 939,260	\$ 725,000	\$ 725,000	\$ -
<b>Planning</b>	273,363	271,132	186,031	\$ 161,359	\$ 154,313	\$ 154,558	\$ 158,050	\$ 158,050	\$ -
<b>Public Facilities</b>	150,607	33,115	34,840	\$ 32,618	\$ 36,611	\$ 35,007	\$ 31,500	\$ 31,500	\$ -
<b>Parks</b>	114,171	61,355	64,304	\$ 69,297	\$ 82,994	\$ 87,748	\$ 103,400	\$ 103,400	\$ -
<b>Recreation</b>	1,124,143	1,243,268	1,287,405	\$ 1,420,352	\$ 1,329,452	\$ 1,373,080	\$ 1,434,050	\$ 1,434,050	\$ -
<b>Total Revenues</b>	<b>29,085,688</b>	<b>30,951,142</b>	<b>33,242,052</b>	<b>\$ 37,726,210</b>	<b>\$ 37,366,093</b>	<b>\$ 37,978,113</b>	<b>\$ 39,428,013</b>	<b>\$ 39,463,210</b>	<b>\$ 35,197</b>
<b>Remove Property Sales</b>	\$ -	\$ -	\$ -	\$ (2,610,987)	\$ -	\$ -	\$ -	\$ -	
<b>Total Revenues w/o property sales</b>	<b>29,085,688</b>	<b>30,951,142</b>	<b>33,242,052</b>	<b>\$ 35,115,223</b>	<b>\$ 37,366,093</b>	<b>\$ 37,978,113</b>	<b>\$ 39,428,013</b>	<b>\$ 39,463,210</b>	
<b>Percentage Growth over previous FY</b>		<b>6.4%</b>	<b>7.4%</b>	<b>5.6%</b>	<b>6.4%</b>	<b>1.6%</b>	<b>3.8%</b>	<b>3.9%</b>	



# CITY OF TURLOCK



## Exhibit 1

### SALES TAX REVENUE - Historical and Projected

	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12
<b>July - Sept</b>								
Gross	4,432,491.76	3,707,381.65	3,818,905.18	3,459,777.43	3,190,615.78	3,036,572.46	2,898,476.27	2,708,303.00
5% to County	(221,624.59)	(185,369.08)	(190,945.26)	(172,988.87)	(159,530.79)	(151,828.62)	(144,923.81)	(135,415.15)
State Admin	(36,041.63)	(40,677.74)	(43,601.44)	(33,080.32)	(30,130.56)	(30,768.72)	(26,843.06)	(25,489.39)
Net to City	4,174,825.54	3,481,334.83	3,584,358.48	3,253,708.24	3,000,954.43	2,853,975.12	2,726,709.40	2,547,398.46
693,490.71	19.92%	-2.87%	10.16%	8.42%	5.15%	4.67%	7.04%	
after removal of \$528,528	5.30%							
<b>Oct - Dec</b>	<i>Projected</i>							
Gross	4,115,288.40	3,915,593.15	4,064,884.28	3,806,909.16	3,664,305.96	3,361,804.27	2,945,884.05	3,012,895.13
5% to County	(205,764.42)	(195,779.66)	(203,244.21)	(190,345.46)	(183,215.30)	(168,090.21)	(147,294.20)	(150,644.76)
State Admin	(42,858.22)	(40,778.52)	(44,467.52)	(34,641.21)	(33,276.38)	(32,083.54)	(27,008.44)	(26,869.12)
Net to City	3,866,665.75	3,679,034.97	3,817,172.55	3,581,922.49	3,447,814.28	3,161,630.52	2,771,581.41	2,835,381.25
187,630.78	5.10%	-3.62%	6.57%	3.89%	9.05%	14.07%	-2.25%	
<b>Jan - March</b>	<i>Projected</i>							
Gross	3,368,016.64	3,301,977.10	3,454,472.76	3,220,629.89	3,081,805.94	3,188,943.90	2,750,845.87	2,613,822.57
5% to County	(168,400.84)	(165,098.86)	(172,723.64)	(161,031.49)	(154,090.30)	(159,447.20)	(137,542.29)	(130,691.13)
State Admin	(38,523.86)	(37,768.49)	(42,699.74)	(52,798.84)	(35,274.76)	(31,113.74)	(26,909.03)	(22,915.63)
Net to City	3,161,091.95	3,099,109.75	3,239,049.38	3,006,799.56	2,892,440.88	2,998,382.96	2,586,394.55	2,460,215.81
61,982.19	2.00%	-4.32%	7.72%	3.95%	-3.53%	15.93%	5.13%	
<b>Apr - June</b>	<i>Projected</i>							
Gross	4,011,111.90	3,403,934.65	3,593,817.00	3,582,126.91	3,467,457.06	3,188,057.67	2,987,291.04	2,910,292.51
5% to County	(173,600.66)	(170,196.73)	(179,690.85)	(179,106.35)	(173,372.85)	(159,402.88)	(149,364.55)	(145,514.63)
State Admin	(34,969.81)	(34,284.13)	(39,683.07)	(41,116.94)	(33,086.12)	(30,452.00)	(29,996.02)	(27,531.02)
Net to City	3,802,541.43	3,199,453.79	3,374,443.08	3,361,903.62	3,260,998.09	2,998,202.79	2,807,930.47	2,737,246.86
603,087.64	2.00%	-5.19%	0.37%	3.09%	8.77%	6.78%	2.58%	
Additional Accrued for 2017-18 per reports received from Sales Tax Consultants (*)	(528,528.00)							
<b>Annual Total</b>	<i>Projected</i>							
Gross	15,398,380.71	14,328,886.55	14,932,079.22	14,069,443.39	13,404,184.74	12,775,378.30	11,582,497.23	11,245,313.21
5% to County	(769,390.51)	(716,444.33)	(746,603.96)	(703,472.17)	(670,209.24)	(638,768.91)	(579,124.85)	(562,265.67)
State Admin	(152,393.53)	(153,508.88)	(170,451.77)	(161,637.31)	(131,767.82)	(124,418.00)	(110,756.55)	(102,805.16)
Net to City	14,476,596.66	13,458,933.34	14,015,023.49	13,204,333.91	12,602,207.68	12,012,191.39	10,892,615.83	10,580,242.38
Add'l admin on Triple Flip		0.00	0.00	(55,890.57)	(30,243.84)	(26,441.16)	(25,276.93)	(25,515.70)
*unprocessed claims		214,628.00						
	14,476,596.66	13,673,561.34	14,015,023.49	13,148,443.34	12,571,963.84	11,985,750.23	10,867,338.90	10,554,726.68
	5.87%	-2.44%	6.59%	4.59%	4.89%	10.29%	2.96%	

\*CDTFA implemented new reporting system 5/2018 and many 2nd qtr claims weren't processed until 3rd qtr (see Avenu Insights)

\*\* Projected based upon 5.1% increase in sales over PY same qtr

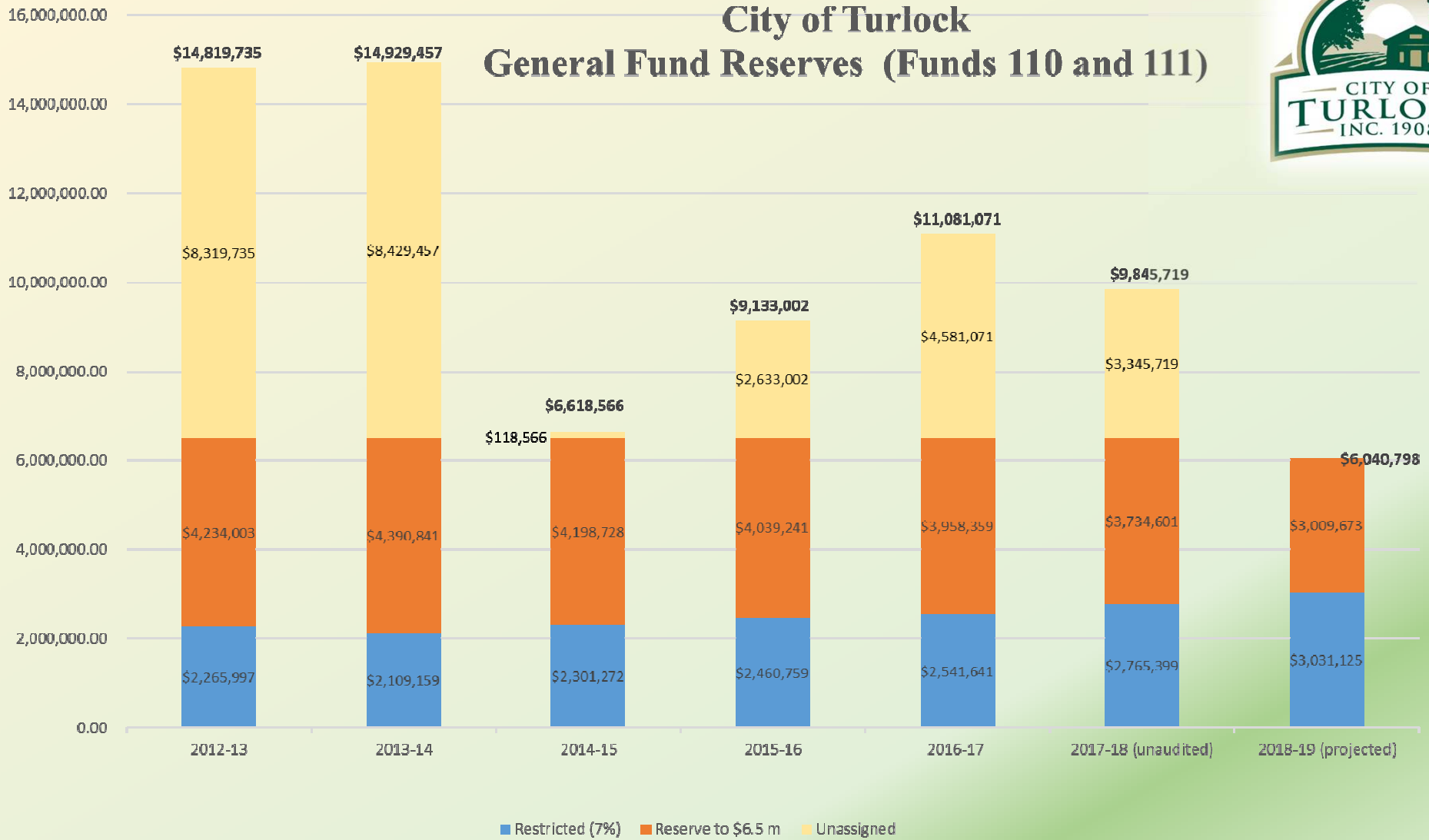
fall of 2014  
MVC south

prior high 2006-07 11,148,000.00





## City of Turlock General Fund Reserves (Funds 110 and 111)



# CITY OF TURLOCK

## GENERAL FUND RESERVE:

### *Turlock Municipal Code Section 3-3-201 thru 205 (781-CS):*

- General Fund Reserve deposit shall remain at seven percent (7%) until amended by ordinance of the Turlock City Council.
- Specifies purposes for which the General Fund Reserve can be utilized.
- Requires public hearing and 4/5ths vote of City Council.

### *Resolution No. 2011-123:*

- Establishes that the minimum General Fund Emergency/Contingency Reserve is \$6.5 million and includes the amount specifically required under Ordinance 781-CS.





# CITY OF TURLOCK



## General Fund Reserve (Fund 110 & 111) Current and Projected

	<u>Amount</u>
Balance at 7/1/2017	\$ 11,081,071
FYE 2018 Expenditures over Revenue (unaudited)	<u>\$ (1,235,352)</u>
Balance at 7/1/2018 (projected)	\$ 9,845,719
FYE 2019 Expenditures over Revenue (projected)	<u>\$ (3,804,921)</u>
Balance at 7/1/2019 (projected)	\$ 6,040,798
FYE 2020 Expenditures over Revenue (projected)	<u>\$ (3,188,302) *</u>
Balance at 7/1/2020 (projected)	<u>\$ 2,852,496 **</u>

\* Doesn't include any increases for CalPERS increases, Healthcare, or any other necessary adjustments for inflation

\*\* Falls below required Reserve pursuant to Turlock Municipal Code Section 3-3-201 thru 205 (781-CS)